



## Introduction to adilas.biz: "all data is live and searchable"

Adilas.biz is an online server-based application where you can store and track your data for your daily business operations and backend accounting needs. You own the data and have 24/7 access to the site through a valid login and password. Adilas maintains the code base and the application files. We also provide all of the future upgrades and features for FREE. We use the saying, "Your data, you cache & retrieve it, we secure it".

### Here are some of the things that we help you do:

- Sales, Inventory Tracking, & POS (Point Of Sale)
- CRM (Customer Relationship Management)
- CMS (Content Management System)
- Online Expense Tracking
- Payroll & Timecards
- Calendar & Scheduling
- Create Data Relationships Between System Players
- Backend Office & Accounting Functions
- Histories & Reports
- BI (Business Intelligence)
- Web Presence & eCommerce
- Virtual Data Portal (Big Data)

### Our 12 main application types or players are:

- Customers
- Invoices
- Quotes
- Vendors
- PO's (Purchase Orders)
- Parts (General Inventory Items)
- Stock/Units (Serialized Inventory)
- Deposits
- Expense/Receipts
- Employee/Users
- User-Maintained Balance Sheet Items
- Elements Of Time (Calendar & Scheduling)

### Small History:

We've been working on this project since 2001. It started out as a custom write-up system for a multi-location used vehicle and trailer dealership. As it grew, we found that tons of other businesses needed the same features and had the same frustrations we had already worked through. We decided to put together a full business package (a virtual data portal) and sell it to other dealers, businesses, retailers, manufacturers, and service providers for a monthly service fee. Thus, adilas.biz was born. The word "adilas" is an acronym for "all data is live and searchable".

## Our Model:

We are a web-based hosted solution. In modern language, this is commonly known as “Cloud-Based”, “eBusiness”, or “SaaS” (Software as a Service). We are a “Virtual Data Portal” to help businesses with sales, inventory tracking, POS (point of sale), CRM (customer relationship management), online expense tracking, BI (business intelligence), payroll, timecards, scheduling, backend office, accounting functions, and much more. We are open entry and open exit. This means:

- No Contracts
- Self-Serve
- Scalable
- Tons of permissions & settings
- Pick and choose which pieces you want to use
- No hardware or software requirements
- Always up to date
- Any device or computer that can connect to the Internet will work

We cater to small to medium-sized businesses. Our main tech and admin crew is under 10 employees. In order to service our clients and to keep your costs down, we openly solicit the help of independent reps and consultants. We bill all of our clients directly on a monthly, quarterly, semi-annual, or annual reoccurring basis. We pay a generous commission to reps and consultants. Reps and consultants are then able to offer their own services to help and support our clients. They bill and collect independently.

## Monthly Service Fees:

Monthly service fees are based on usage, storage, size of business, and number of locations. Most businesses can expect to pay between \$17 and \$997 per month per location. The average fee for a small business tends to be under \$197 per month per location. No business is too small! Contact us for a quote.

## Additional Services:

The only required fee to use adilas is for your monthly service. We offer FREE training online. To keep your fees down, adilas is somewhat of a self-serve model. If you want or need additional help, no problem, we charge \$100/hour or by quote. Here are some services that we provide:

- Setup, Training, & Consulting
- Custom Data Imports (customers, inventory items, vendors, etc.)
- Custom Documents (invoices, paperwork, reports, forms, PDF's, etc.)
- Special Tie-ins Between Custom Documents and System Players
- Custom Interface Options

Or contact one of our many independent reps that are available to help you with setup, training, and consulting. You can then negotiate directly with them as they bill and collect independently.

## Contact Us:

If you would like to learn more about adilas, the system, the tools, the theory, the people, please check us out online at [www.adilas.biz](http://www.adilas.biz). Call to schedule a FREE live demo TODAY!

Call 719.439.1761 and ask for Steve or  
Email us at [sales@adilas.biz](mailto:sales@adilas.biz).

